

FINANCIAL STATEMENTS

December 31, 2024

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LEWIS COUNTY OPPORTUNITIES, INC.

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INDEPENDENT AUDITOR'S REPORT

TO THE BOARD OF DIRECTORS LEWIS COUNTY OPPORTUNITIES, INC.

Report on the Audit of the Financial Statements

Opinion

We have audited the accompanying financial statements of **LEWIS COUNTY OPPORTUNITIES, INC.** (a nonprofit organization), which comprise the statement of financial position as of December 31, 2024 and the related statements of activities, functional expenses, and cash flows for the year then ended, and the related notes to the financial statements.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Lewis County Opportunities, Inc. as of December 31, 2024, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of Lewis County Opportunities, Inc. and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

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In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about Lewis County Opportunities, Inc.'s ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards and *Government Auditing Standards* will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with generally accepted auditing standards and *Government Auditing Standards*, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of Lewis County Opportunities, Inc.'s internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about Lewis County Opportunities, Inc.'s ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control-related matters that we identified during the audit.

Supplementary Information

Our audit was conducted for the purpose of forming an opinion on the financial statements as a whole. The accompanying schedule of expenditures of federal awards, as required by Title 2 U.S. Code of Federal Regulations Part 200, Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards, is presented for purposes of additional analysis and is not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the schedule of expenditures of federal awards is fairly stated, in all material respects, in relation to the financial statements as a whole.

Report on Summarized Comparative Information

We have previously audited Lewis County Opportunities, Inc.'s 2023 financial statements, and we expressed an unmodified audit opinion on those audited financial statements in our report dated May 13, 2024. In our opinion, the summarized comparative information presented herein as of and for the year ended December 31, 2023, is consistent, in all material respects, with the audited financial statements from which it has been derived.

Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued our report dated May 13, 2025 on our consideration of Lewis County Opportunities, Inc.'s internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements and other matters. The purpose of that report is solely to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the effectiveness of Lewis County Opportunities Inc.'s internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering Lewis County Opportunities, Inc.'s internal control over financial reporting and compliance.

Bowers & Company

Watertown, New York May 13, 2025

STATEMENT OF FINANCIAL POSITION

December 31, 2024 with Comparative Totals for 2023

| | | 2024 | 2023 |
|---|------|-----------|-----------------|
| ASSETS | | | |
| Unrestricted Cash and Cash Equivalents | \$ | 466,059 | \$ 491,878 |
| Board Designated Deposits | | 70,273 | 44,046 |
| Deposits Held in Trust | | 35,906 | 34,313 |
| Certificates of Deposit | | 360,000 | 360,000 |
| Grants Receivable | | 241,579 | 192,310 |
| Accounts Receivable | | 9,293 | 100,342 |
| Accrued Interest Income Receivable | | 1,899 | 2,071 |
| Prepaid Expenses | | 1,233 | 2,945 |
| Investments | | 255,016 | 228,907 |
| Property Available for Lease, Net | | - | 1,074 |
| Property and Equipment, Net | | 392,928 | 292,887 |
| TOTAL ASSETS | \$ | 1,834,186 | \$ 1,750,773 |
| LIABILITIES AND NET | ASSE | ETS | |
| LIABILITIES | | | |
| Accounts Payable | \$ | 23,317 | \$ 43,257 |
| Accrued Payroll and Related Expenses | | 87,008 | 79,992 |
| Accrued Expenses | | 85,613 | 84,974 |
| Unearned Revenue | | 45,642 | 90,805 |
| Deposits Held in Trust | | 35,906 | 34,313 |
| Total Liabilities | | 277,486 | 333,341 |
| NET ASSETS WITHOUT DONOR RESTRICTIONS | | | |
| Undesignated | | 1,486,427 | 1,373,386 |
| Board Designated | | 70,273 | 44,046 |
| Total Net Assets Without Donor Restrictions | | 1,556,700 | 1,417,432 |
| TOTAL LIABILITIES AND NET ASSETS | \$ | 1,834,186 | \$ 1,750,773 |

STATEMENT OF ACTIVITIES

Year Ended December 31, 2024 with Comparative Totals for 2023

| | | 2024 | 2023 |
|---|----|-----------|-----------------|
| SUPPORT AND REVENUE | | | |
| Federal Grants | \$ | 1,322,798 | \$ 1,402,930 |
| State and Local Grants | | 158,152 | 192,454 |
| Program Service Fees | | 966,909 | 1,462,948 |
| Contributions of Cash | | 56,720 | 32,034 |
| Contributions of Nonfinancial Assets | | 122,033 | 113,495 |
| Rental Revenue | | 3,000 | 7,200 |
| Investment Income, Net | | 27,932 | 22,009 |
| Miscellaneous Income | | - | 120 |
| Gain on Disposal of Property and Equipment | | 8,860 | - |
| Net Realized and Unrealized Gain on Investments | - | 25,184 | 26,921 |
| Total Support and Revenue | | 2,691,588 | 3,260,111 |
| EXPENSES | | | |
| Program Services: | | | |
| Family Services | | 331,131 | 306,773 |
| Domestic Violence & Rape Crisis | | 482,437 | 504,046 |
| Housing Assistance | | 816,817 | 1,548,029 |
| Energy Conservation | | 494,322 | 452,635 |
| Management and General | | 427,613 | 428,573 |
| Total Expenses | | 2,552,320 | 3,240,056 |
| CHANGE IN NET ASSETS | | 139,268 | 20,055 |
| NET ASSETS, BEGINNING OF YEAR | | 1,417,432 | 1,397,377 |
| NET ASSETS, END OF YEAR | \$ | 1,556,700 | \$ 1,417,432 |

STATEMENT OF FUNCTIONAL EXPENSES

Year Ended December 31, 2024 with Summarized Totals for December 31, 2023

| Program Services | | | | | | | | | | | | | |
|-------------------------------------|------------|-----|-----------|----|----------|-----|-----------|-----------------|----|----------|-----------------|------|-----------|
| | | D | omestic | | | | | _ | Ma | nagement | | | |
| | Family | Vi | olence & | H | lousing | I | Energy | | | and | To | tals | |
| | Services | Raj | pe Crisis | As | sistance | Con | servation | Total | (| General | 2024 | | 2023 |
| | | | | | | | | | | | | (Su | mmarized) |
| Salaries and Wages | \$ 157,279 | \$ | 217,642 | \$ | 451,521 | \$ | 200,599 | \$ 1,027,041 | \$ | 296,213 | \$ 1,323,254 | \$ | 1,308,892 |
| In-Kind Wages | - | | 114,559 | | - | | - | 114,559 | | - | 114,559 | | 109,253 |
| Payroll Taxes and Benefits | 35,572 | | 50,191 | | 89,820 | | 44,037 | 219,620 | | 35,090 | 254,710 | | 252,993 |
| Total Payroll and Related Expenses | 192,851 | | 382,392 | | 541,341 | | 244,636 | 1,361,220 | | 331,303 | 1,692,523 | | 1,671,138 |
| Administrative Costs | - | | - | | - | | 346 | 346 | | 83 | 429 | | 2,436 |
| Advertising | 769 | | 5,120 | | 640 | | 599 | 7,128 | | 349 | 7,477 | | 11,202 |
| Conferences and Seminars | 2,368 | | 278 | | - | | 8,308 | 10,954 | | 777 | 11,731 | | 7,505 |
| Consumer Housing / Other Assistance | 48,654 | | 43,399 | | 143,998 | | 1,476 | 237,527 | | 507 | 238,034 | | 974,396 |
| Contracted Services | 18,305 | | 8,398 | | 29,598 | | 42,294 | 98,595 | | 6,580 | 105,175 | | 41,156 |
| Copier Pooled Costs | 579 | | 275 | | 1,562 | | 175 | 2,591 | | - | 2,591 | | 2,500 |
| Donations | - | | - | | - | | - | - | | 7,988 | 7,988 | | 4,854 |
| Dues and Subscriptions | 4,236 | | 500 | | 1,210 | | 2,539 | 8,485 | | 4,220 | 12,705 | | 17,316 |
| Insurance | - | | 1,322 | | 8,873 | | 8,321 | 18,516 | | 11,802 | 30,318 | | 24,414 |
| Occupancy Pooled Costs | 14,745 | | 8,535 | | 18,277 | | 10,323 | 51,880 | | 13,185 | 65,065 | | 67,617 |
| Office Expense | 1,431 | | 5,060 | | 10,738 | | 1,040 | 18,269 | | 1,474 | 19,743 | | 31,237 |
| Postage and Printing | 1,492 | | 1,001 | | 11,160 | | 587 | 14,240 | | 557 | 14,797 | | 23,912 |
| Professional Fees | 125 | | - | | 17,844 | | - | 17,969 | | 18,671 | 36,640 | | 69,481 |
| Program Supplies and Expenses | 31,344 | | 3,502 | | - | | 146,551 | 181,397 | | 1,262 | 182,659 | | 172,794 |
| Repairs and Maintenance | 4,247 | | 5,958 | | 4,450 | | 9,086 | 23,741 | | 3,807 | 27,548 | | 25,392 |
| Telephone | 1,026 | | 1,907 | | 2,065 | | 1,766 | 6,764 | | 2,307 | 9,071 | | 13,125 |
| Travel | - | | 826 | | 1,618 | | 5,194 | 7,638 | | - | 7,638 | | 9,344 |
| Vehicle Pooled Costs | 1,730 | | 2,203 | | 5,183 | | - | 9,116 | | 1,059 | 10,175 | | 10,076 |
| Volunteer and Employee Recognition | - | | 916 | | 69 | | 135 | 1,120 | | 11,095 | 12,215 | | 12,970 |
| Depreciation | 7,229 | | 10,845 | | 18,191 | | 10,946 | 47,211 | | 10,587 | 57,798 | | 47,191 |
| Total Expenses | \$ 331,131 | \$ | 482,437 | \$ | 816,817 | \$ | 494,322 | \$ 2,124,707 | \$ | 427,613 | \$ 2,552,320 | \$ | 3,240,056 |

STATEMENT OF CASH FLOWS

Year Ended December 31, 2024 with Comparative Totals for 2023

| | 2024 | 2023 |
|---|-----------------|-----------------|
| CASH FLOWS FROM OPERATING ACTIVITIES | | |
| Cash Received from Grantors and Contributors | \$ 1,443,327 | \$ 1,655,622 |
| Cash Received from Service Recipients | 1,062,462 | 1,425,791 |
| Investment Income Received | 28,104 | 22,630 |
| Cash Paid to Employees and Suppliers | (2,383,062) | (3,067,881) |
| Net Cash Provided By Operating Activities | 150,831 | 36,162 |
| CASH FLOWS FROM INVESTING ACTIVITIES | | |
| Proceeds from Certificates of Deposit and Investments | 189,651 | 310,370 |
| Purchase of Certificates of Deposit and Investments | (190,576) | (312,218) |
| Purchase of Property and Equipment | (147,905) | (33,453) |
| Net Cash Used In Investing Activities | (148,830) | (35,301) |
| Increase in Cash and Cash Equivalents | 2,001 | 861 |
| Cash and Cash Equivalents, Beginning of Year | 570,237 | 569,376 |
| Cash and Cash Equivalents, End of Year | \$ 572,238 | \$ 570,237 |
| CASH AND CASH EQUIVALENTS | | |
| Unrestricted Cash and Cash Equivalents | \$ 466,059 | \$ 491,878 |
| Board Designated Deposits | 70,273 | 44,046 |
| Deposits Held in Trust | 35,906 | 34,313 |
| Total Cash and Cash Equivalents | \$ 572,238 | \$ 570,237 |

STATEMENT OF CASH FLOWS - CONTINUED

Year Ended December 31, 2024 with Comparative Totals for 2023

| | 2024 | 2023 |
|---|---------------|--------------|
| RECONCILIATION OF CHANGE IN NET ASSETS TO NET | | |
| CASH PROVIDED BY OPERATING ACTIVITIES | | |
| Change in Net Assets | \$ 139,268 | \$ 20,055 |
| Adjustments to Reconcile Change in Net Assets to Net | | |
| Cash and Cash Equivalents Provided By Operating Activities: | | |
| Depreciation | 57,798 | 47,191 |
| Unrealized Gain on Investments | (11,857) | (14,254) |
| Realized Gain on Sale of Investments | (13,327) | (12,667) |
| Gain on Sale of Property and Equipment | (8,860) | - |
| (Increase) Decrease in Operating Assets: | | |
| Grants Receivable | (49,269) | 43,568 |
| Accounts Receivable | 91,049 | (38,391) |
| Accrued Interest Income Receivable | 172 | 621 |
| Prepaid Expenses | 1,712 | (2,124) |
| Increase (Decrease) in Operating Liabilities: | | |
| Accounts Payable | (19,940) | 5,985 |
| Accrued Payroll and Related Expenses | 7,016 | 1,562 |
| Accrued Expenses | 639 | 6,066 |
| Unearned Revenue | (45,163) | (19,123) |
| Deposits Held in Trust | 1,593 | (2,327) |
| Net Cash Provided By Operating Activities | \$ 150,831 | \$ 36,162 |

December 31, 2024 with Comparative Totals for 2023

NOTE 1 – NATURE OF OPERATIONS

Lewis County Opportunities, Inc. ("the Organization") is a non-profit community action agency operating since 1965. As a community action agency, the Organization is dedicated to the fulfillment of unmet human needs within its community which, depending on the service, encompasses Lewis and/or Jefferson Counties. To meet these needs, the Organization provides a variety of supportive services to families, with the intended outcome of a higher quality of life.

Services Include:

- Family Services, including Transportation Assistance Program, Representative Payee, Food Pantry, Thrift Store, and a Child Passenger Safety Program.
- **Domestic Violence and Rape Crisis Services**, including a 24-hour crisis hotline, Crime Victims Assistance, Safe Dwelling, advocacy, counseling, therapy, information and referrals, transportation, and community education and outreach.
- **Housing Assistance**, including Section 8 rental subsidies to income eligible families in Lewis and Jefferson Counties, who reside in dwellings meeting HUD criteria, and other services such as Home Ownership, and Family Self-Sufficiency.
- Energy Conservation, through weatherization services, by providing home repairs to promote energy efficiency and also educating consumers on the benefits of energy conservation.

For the years ended December 31, 2024 and 2023, approximately 55% and 49% of total support and revenue was provided by federal and state grants, respectively.

NOTE 2 – SIGNIFICANT ACCOUNTING POLICIES

Basis of Accounting

The financial statements of the Organization have been prepared on the accrual basis of accounting and accordingly reflect all significant receivables, payables, and other liabilities.

December 31, 2024 with Comparative Totals for 2023

NOTE 2 – SIGNIFICANT ACCOUNTING POLICIES – Continued

Basis of Presentation

The Organization reports information regarding its financial position and activities according to one class; net assets without donor restrictions.

<u>Net Assets Without Donor Restrictions:</u> Are currently available for operating purposes subject only to the broad limits resulting from the nature of the Organization. Net assets without donor restrictions generally result from receiving contributions that have no donor restrictions, providing services, government grants and contracts, and receiving interest from operating investments, less expenses incurred in providing program-related services and performing administrative functions.

Estimates

Management uses estimates and assumptions in preparing financial statements. Those estimates and assumptions affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities, and the reported revenues and expenses. On an ongoing basis, management evaluates the estimates and assumptions based on new information. Management believes that the estimates and assumptions are reasonable in the circumstances; however, actual results could differ from those estimates.

Cash and Cash Equivalents

For purposes of the Statement of Cash Flows, the Organization considers all unrestricted highly liquid investments with an initial maturity of three months or less to be cash equivalents. At December 31, 2024 and 2023 cash equivalents were approximately \$4,400 and \$3,000, respectively.

Grants Receivable

Grants receivable represent amounts that have been billed under agency contracts but not collected as of the date of the financial statements. All grants receivable represents amounts owed by federal, state, and local government agencies. Grants receivable are stated at the amount management expects to be collected from the outstanding balance. As of December 31, 2024 and 2023, management has determined, based on historical experience, that all amounts are fully collectible and no allowance for credit losses is necessary.

December 31, 2024 with Comparative Totals for 2023

NOTE 2 – SIGNIFICANT ACCOUNTING POLICIES – Continued

Accounts Receivable

Accounts receivable represent amounts that have been billed under agency contracts but not collected as of the date of the financial statements. Accounts receivable are stated at the amount management expects to be collected from the outstanding balance. At December 31, 2024 and 2023, management considered all receivables to be fully collectible; accordingly, no allowance for credit losses has been recorded. A considerable amount of judgment is required when determining expected credit losses. Estimates of such losses are recorded when management believes a customer, or group of customers, may not be able to meet their financial obligations due to deterioration in financial condition or credit rating. Factors relevant to the assessments include prior collection history, the related aging of past due balances, projections of credit losses based on historical trends in credit quality indicators or past events, and forecasts of future economic conditions. Receivables are charged to expense when they are determined to be uncollectible.

Receivables from contracts with agencies are a component of accounts receivable on the Statement of Financial Position. At December 31, 2024, 2023, and January 1, 2023, \$9,293, \$100,342, and \$61,951, respectively, represent receivables from contracts with agencies.

Investments

Investments in marketable equity securities with readily determinable fair values are stated at fair value.

Property and Equipment, Net

Property and equipment, net acquired by the Organization is considered to be owned by the Organization. However, certain federal and state funding sources maintain equitable interest in the property purchased with grant monies as well as the right to determine the use of any proceeds from the sale of these assets. These federal and state funding sources have a reversionary interest in those assets purchased with its funds.

December 31, 2024 with Comparative Totals for 2023

NOTE 2 – SIGNIFICANT ACCOUNTING POLICIES – Continued

Property and Equipment, Net – Continued

Property and equipment are capitalized at cost and depreciated on a straight-line basis over the useful life of the assets as follows:

Buildings and Improvements 10-40 Years Equipment 5-10 Years Vehicles 5 Years

The Organization capitalizes property and equipment with the following characteristics:

- the item has a cost value of \$2,500 or greater;
- the item has an estimated useful life of one or more years; and
- the item is not appreciably affected by use or consumption.

Unearned Revenue

The Organization is the recipient of grants that require expenditure for specified activities before the Organization is reimbursed by the grantor for the costs incurred. Certain grantors pay in advance of incurring the specified costs; in those cases, the amount received in excess of amounts spent on reimbursable costs is reported as unearned revenue.

Contributions of Nonfinancial Assets

Donated investments and other noncash donations are recorded as contributions at their fair values at the date of donation. Donated services are recognized as contributions if the services (a) create or enhance nonfinancial assets or (b) require specialized skills, are performed by people with those skills, and would otherwise be purchased by the Organization.

Revenue Recognition

Building rental revenue is recognized as revenue in the month to which the space is leased.

In accordance with ASU 2014-09, *Revenue from Contracts with Customers* (Topic 606), the Organization recognizes revenue when control of the promised goods or service is transferred to the Organization's outside parties in an amount that reflects the consideration the Organization expects to be entitled to in exchange for those goods or services. The standard outlines a five-step model whereby revenue is recognized as performance obligations within a contract are satisfied.

The Organization has multiple revenue sources that are accounted for as exchange transactions, including thrift store sales and program service fees.

December 31, 2024 with Comparative Totals for 2023

NOTE 2 – SIGNIFICANT ACCOUNTING POLICIES – Continued

Revenue Recognition - Continued

Thrift Store Sales

Sales are recognized as revenue at the time of purchase.

Program Service Fees

Program service fees are recognized as revenue in the month the service is provided.

In accordance with ASU 2018-08, Clarifying the Scope and the Accounting Guidance for Contributions Received and Contributions Made (Topic 958), the Organization recognizes nonreciprocal transactions at the time of transaction for the following revenue sources:

Federal, State and Local Grants

The Organization receives substantially all of its revenue from cost-reimbursable grants and contracts with Federal, State, and County agencies, which are conditional upon certain performance requirements and/or the incurrence of allowable qualifying expenses. Amounts received are recognized as revenue when the Organization has incurred expenditures in compliance with specific contract or grant provisions.

Contributions

Contributions received are recorded as net assets without donor restrictions or net assets with donor restrictions based on the nature of any donor restrictions. Support that is restricted by the donor is reported as an increase in net assets without donor restrictions if the restriction expires in the reporting period in which the support is recognized. All other donor-restricted support is reported as an increase in net assets with donor restrictions, depending on the nature of the restriction.

Functional Allocation of Expenses

Directly identifiable expenses are charged to programs and supporting services. Expenses related to more than one function are charged to programs and supporting services in accordance with various statistical bases. Building and property costs are allocated to programs based on square footage occupied. Agency vehicle costs are allocated based on actual miles driven. Postage and copier costs are allocated to programs based on actual usage. Telephone and IT costs are allocated based on actual full-time employees funded by each program. Employee fringe benefits are allocated to programs using salaries and leave by employee classification as the base. Management and general expenses include those expenses that are not directly identifiable with any other specific function but provide for the overall support and direction of the Organization.

December 31, 2024 with Comparative Totals for 2023

NOTE 2 – SIGNIFICANT ACCOUNTING POLICIES – Continued

Statement of Cash Flows

The Organization had no noncash financing or investing transactions during the years ended December 31, 2024 and 2023.

Income Taxes and Open Tax Years

The Organization is exempt from federal income tax under Section 501(c)(3) of the Internal Revenue Code. However, income from certain activities not directly related to the Organization's tax-exempt purpose is subject to taxation as unrelated business income. In addition, the Organization qualifies for the charitable contribution deduction under Section 170(b)(1)(A) and has been classified as an organization other than a private foundation under Section 509(a)(2).

The Organization has adopted the provisions of Financial Accounting Standards Board Codification, "Income Taxes". In determining the recognition of uncertain tax positions, the Organization applies a more-likely-than-not recognition threshold and determines the measurement of uncertain tax positions considering the amounts and probabilities of the outcomes that could be realized upon ultimate settlement with taxing authorities.

The Organization recognizes potential liabilities associated with anticipated tax audit issues that may arise during an examination. Interest and penalties that are anticipated to be due upon examination are recognized as accrued interest and other liabilities with an offset to interest and other expense. The Organization analyzed its tax positions taken on their Federal and State tax returns for the open tax years 2021, 2022, and 2023. Based on this analysis, the Organization determined that there were no uncertain tax positions and that the Organization should prevail upon examination by the taxing authorities.

Comparative Financial Information

The financial statements include certain prior year summarized comparative information in total but not by asset class. Such information does not include sufficient detail to constitute a presentation in conformity with generally accepted accounting principles. Accordingly, such information should be read in conjunction with the Organization's financial statements for the year ended December 31, 2023, from which the summarized information was derived.

December 31, 2024 with Comparative Totals for 2023

NOTE 2 – SIGNIFICANT ACCOUNTING POLICIES – Continued

Date of Management's Review

Management has evaluated subsequent events and transactions that occurred between December 31, 2024 through May 13, 2025, which is the date the financial statements were available to be issued, and has determined that there are no additional adjustments and/or disclosures necessary.

NOTE 3 – CERTIFICATES OF DEPOSIT

Certificates of deposit, valued at cost, totaled \$360,000 for the years ended December 31, 2024 and 2023, and are held at Morgan Stanley. The certificates bear interest ranging from 4.2% to 5.1% and have maturities ranging from one year to two years, with penalties for early withdrawal. Any penalties for early withdrawal would not have a material effect on the financial statements.

NOTE 4 – GRANTS RECEIVABLE

Grants receivable consist of the following at December 31:

| | 2024 | 2023 |
|---|---------------|---------------|
| NYS Department of State | \$ 70,738 | \$ 73,383 |
| NYS Office of Children and Family Services | 28,970 | 15,146 |
| NYS Division of Housing and Community Renewal | 75,975 | 22,004 |
| County of Lewis | 7,814 | 21,747 |
| NYS Division of Criminal Justice | 26,826 | 37,006 |
| NYS Office of Victim Services | 21,293 | 20,278 |
| Lewis County Department of Social Services | 7,441 | - |
| NYS Governors Traffic Safety Committee | 2,027 | 2,746 |
| Food Bank of Central New York | 495 | |
| Total Grants Receivable | \$ 241,579 | \$ 192,310 |

December 31, 2024 with Comparative Totals for 2023

NOTE 5 – INVESTMENTS

Investments as of December 31, 2024 are summarized as follows:

| | Cost | Fair Value | | Carr | ying Value |
|-------------------|---------------|------------|---------|------|------------|
| Equity Securities | \$ 166,697 | \$ | 252,133 | \$ | 252,133 |
| Fixed Income | 2,888 | | 2,883 | | 2,883 |
| Total Investments | \$ 169,585 | \$ | 255,016 | \$ | 255,016 |

Investments as of December 31, 2023 are summarized as follows:

| | Cost | Fair Value | | Carr | ying Value |
|-------------------|---------------|------------|---------|------|------------|
| Equity Securities | \$ 156,333 | \$ | 228,907 | \$ | 228,907 |

The equity securities are held at Morgan Stanley. The Organization recognized an unrealized gain of \$11,857 and \$14,254 for the years ended December 31, 2024 and 2023, respectively. The Organization also recognized realized gains of \$13,327 and \$12,667 for the years ended December 31, 2024 and 2023, respectively. Expenses related to investment revenues, including custodial fees and investment advisory fees, amounted to \$4,143 and \$3,526 for the years ended December 31, 2024 and 2023, respectively, and have been netted against investment income in the accompanying Statement of Activities.

NOTE 6 – PROPERTY AVAILABLE FOR LEASE, NET

Property available for lease consists of the following at December 31:

| | 2024 | | | 2023 | | |
|--|------|----------|----|-------------------|--|--|
| Building and Improvements Less: Accumulated Depreciation | \$ | <u>-</u> | \$ | 10,456 (9,382) | | |
| Total Property Available for Lease, Net | \$ | _ | \$ | 1,074 | | |

The lease was terminated in June 2024 and buildings are now being used for program services as of December 31, 2024.

December 31, 2024 with Comparative Totals for 2023

NOTE 7 – PROPERTY AND EQUIPMENT, NET

Property and equipment consist of the following at December 31:

| | 2024 | 2023 | |
|-----------------------------------|---------------|---------------|--|
| Land | \$ 10,550 | \$ 10,550 | |
| Buildings and Improvements | 877,121 | 866,665 | |
| Equipment | 187,879 | 173,377 | |
| Vehicles | 251,920 | 155,182 | |
| | 1,327,470 | 1,205,774 | |
| Less: Accumulated Depreciation | (934,542) | (912,887) | |
| Total Property and Equipment, Net | \$ 392,928 | \$ 292,887 | |

NOTE 8 – UNEARNED REVENUE

The following table provides information about significant changes in the unearned revenue for the years ended December 31:

| | 2024 | 2023 |
|---|--------------|---------------|
| Unearned Revenue, Beginning of Year | \$ 90,805 | \$ 109,928 |
| Revenue Recognized that was Included in Unearned | | |
| Revenue at the Beginning of the Year | (86,757) | (88,340) |
| Increase in Unearned Revenue due to Cash Received | | |
| During the Year: | | |
| NYS Division of Housing and Community Renewal | 37,033 | 21,927 |
| NYS Office of Children and Family Services | - | 23,646 |
| Lewis County Department of Social Services | - | 5,998 |
| Lewis County Office for the Aging | 1,814 | 6,398 |
| TJX Foundation | - | 7,318 |
| Other | 2,747 | 3,930 |
| Unearned Revenue, End of Year | \$ 45,642 | \$ 90,805 |

December 31, 2024 with Comparative Totals for 2023

NOTE 9 – BOARD DESIGNATED NET ASSETS

During 2004, the Board designated certain unrestricted support and revenue from recurring programs with net asset balances to be used for those programs from which the funds were originally received. In accordance with generally accepted accounting principles, net assets associated with these board-designated amounts are classified as net assets without donor restrictions. A portion of the Organization's cash and cash equivalents are set aside to fund these designations. A summary of board designated net assets, as of December 31 is as follows:

| | 2024 | 2023 |
|-----------------------------------|--------------|--------------|
| DV Unrestricted | \$ 4,000 | \$ 4,039 |
| Food Pantry | 12,074 | 16,007 |
| Critical Needs | 44,199 | 20,000 |
| Thrift Store | 10,000 | 4,000 |
| Total Board Designated Net Assets | \$ 70,273 | \$ 44,046 |

NOTE 10 – GRANT REVENUES

The Organization was primarily funded through the following restricted grants during the years ended December 31 as follows:

| | | State ar | nd Lo ents | cal |
|----------------------------|-----------------------------|---------------|---------------|---------|
| Funding Source | Grant Name | 2024 | | 2023 |
| County of Lewis | OFA Mobility | \$ 29,583 | \$ | 43,602 |
| Lewis County Department of | | | | |
| Social Services | Safe Harbour | 23,500 | | 31,350 |
| NYS Division of Criminal | Legislative Initiatives and | | | |
| Justice | Rape Crisis | 80,726 | | 95,255 |
| Excellus | Food Grant | - | | 1,000 |
| Northern New York | | | | |
| Community Foundation | Various | 5,424 | | 2,545 |
| TJX Foundation | Food Grant | 3,270 | | 2,683 |
| Other | In-Kind Grants | 15,649 | | 16,019 |
| Total State & Local Grants | | \$ 158,152 | \$ | 192,454 |

December 31, 2024 with Comparative Totals for 2023

NOTE 10 - GRANT REVENUES - Continued

| | | Federa | l Grants |
|-------------------------------|----------------------------|--------------|--------------|
| Funding Source | Grant Name | 2024 | 2023 |
| NYS Division of Housing & | HEAP Weatherization | \$ 171,840 | \$ 163,518 |
| Community Renewal | Weatherization Assistance | 453,224 | 302,733 |
| NYS Department of State | CSBG | 274,431 | 248,168 |
| NYS Office of Victim Services | Crime Victim Assistance | 79,615 | 77,952 |
| NYS Office of Children | | | |
| & Family Services | Family Violence Prevention | 149,747 | 121,226 |
| NYS Division of Criminal | | | |
| Justice | Violence Against Women | 50,000 | 50,000 |
| National Board Program | Emergency Food & Shelter | 10,316 | 15,997 |
| County of Lewis | DV TANF/DSS | 132,034 | 74,185 |
| County of Jefferson | Continuum of Care | - | 344,128 |
| NYS Traffic Safety | Child Passenger Safety | 1,591 | 5,023 |
| Total Federal Grants | | \$ 1,322,798 | \$ 1,402,930 |

NOTE 11 – PROGRAM SERVICE FEES

The Organization received service fees for the following programs during the years ended December 31 as follows:

| | 2024 | 2023 |
|-----------------------------|---------------|--------------|
| Housing Assistance Program: | | |
| Jefferson/Lewis Counties | \$ 816,403 | \$ 1,230,318 |
| Other Sources | 150,506 | 232,630 |
| Total Program Service Fees | \$ 966,909 | \$ 1,462,948 |

December 31, 2024 with Comparative Totals for 2023

NOTE 12 – CONTRIBUTIONS OF NONFINANCIAL ASSETS

The Organization recognizes in-kind contributed services from its volunteer certified rape crisis counselors, who must obtain forty hours of training in rape crisis and twenty hours of training in domestic violence. Contributed services from volunteers are valued at the estimated fair value based on current rates for similar counseling services. The total value of donated services recognized for the years ended December 31 is as follows:

| | 2024 | 2023 |
|----------------------------------|---------------|---------------|
| Certified Rape Crisis Counselors | \$ 114,559 | \$ 109,253 |

Contributed services have been included as in-kind wages on the Statement of Functional Expenses.

The Organization also receives in-kind donations of goods that are reported as in-kind donations. The value of these goods was estimated at \$7,474 and \$4,242 for the years ended December 31, 2024 and 2023, respectively. The Organization uses value of goods provided by the donor or thrift shop value to assign estimated value of goods received.

NOTE 13 – ADVERTISING

The Organization uses advertising to promote its programs among the audience it serves. The production costs of advertising are expensed as incurred. During the years ended December 31, 2024 and 2023, advertising costs totaled \$7,477 and \$11,202, respectively.

NOTE 14 – EMPLOYEES' RETIREMENT PLAN

The Organization participates in a 401(k)-profit sharing plan whereby the Organization contributes an annually determined percentage of salaries for each qualifying employee for retirement benefits. An employee becomes eligible to participate upon working 1,000 hours within a twelve-month period, effective from the employee's date of hire, and annually subsequent to that based on the plan year. All contributions to the plan are made by the Organization. During the years ended December 31, 2024 and 2023, the Organization contributed \$65,812 and \$64,904, respectively, to the plan.

December 31, 2024 with Comparative Totals for 2023

NOTE 15 – CONCENTRATION OF CREDIT RISK

The Organization has cash and cash equivalents held in accounts at a local bank with bank balances of \$161,128 and \$203,321 at December 31, 2024 and 2023, respectively. Uninsured and uncollateralized amounts totaled \$-0- for both years ended December 31, 2024 and 2023.

The Organization also has accounts at Morgan Stanley in the amount of \$783,222 and \$791,420 at December 31, 2024 and 2023, respectively. Morgan Stanley is a member of the Securities Investor Protection Corporation ("SIPC"). The coverage is \$500,000, of which up to \$250,000 may be invested in cash. Morgan Stanley has obtained additional private insurance in excess of SIPC coverage, which provides an additional \$1 billion of coverage, limited to \$1.9 million per customer. Therefore, the full balances at Morgan Stanley are insured as of December 31, 2024 and 2023.

NOTE 16 – FAIR VALUE MEASUREMENTS

Financial Accounting Standards Board Accounting Standards Codification No. 820, "Fair Value Measurements" defines fair value, establishes a framework for measuring fair value, and expands disclosures about fair value instruments. That standard provides a consistent definition of fair values, which focuses on an exit price between market participants in an orderly transaction. The standard also prioritizes, within the measurement of fair value, the use of market-based information over entity-specific information and establishes a three-level hierarchy for fair value measurements based on the transparency of the information used in the valuation of an asset or liability as of the measurement date.

Investments measured and reported at fair value are classified and disclosed in one of the following categories:

- Level 1 Quoted prices are available in active markets for identical investments as of the reporting date.
- Level 2 Inputs, including broker quotes, are generally those other than exchanged quoted prices in active markets, which are either directly or indirectly observable as of the reporting date and fair value is determined through the use of models or other valuation methodologies.
- Level 3 Pricing inputs are unobservable for the investment and include situations where there is little, if any, market activity for the investment. The inputs into the determination of fair value require significant management judgment of estimation. Investments included in this category generally include privately held investments and partnership interests.

December 31, 2024 with Comparative Totals for 2023

NOTE 16 - FAIR VALUE MEASUREMENTS - Continued

The following is a description of the valuation methodologies used for assets measured at fair value. There have been no changes in the methodologies used at December 31, 2024 and 2023.

Fixed Income and Equity Securities: Valued at the closing price reported on the active market on which the individual securities are traded.

The methods described above may produce a fair value calculation that may not be indicative of net realizable value or reflective of future fair values. Furthermore, while the Organization believes its valuation methods are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine the fair value of certain financial instruments could result in a different fair value measurement at the reporting date.

The following table sets forth by level, within the fair value hierarchy, the Organization's assets at fair value as of December 31, 2024:

| | I | Level 1 | L | evel 2 | Le | evel 3 | Total |
|-------------------------|----|---------|----|--------|--------|--------|---------------|
| Fixed Income and Equity | | | | | | | |
| Securities | \$ | 255,016 | \$ | - | \$ | - | \$ 255,016 |

The following table sets forth by level, within the fair value hierarchy, the Organization's assets at fair value as of December 31, 2023:

| | Level 1 | Level 2 | Level 3 | Total |
|-------------------|------------|---------|---------|------------|
| Equity Securities | \$ 228,907 | \$ - | \$ - | \$ 228,907 |

December 31, 2024 with Comparative Totals for 2023

NOTE 17 – LIQUIDITY AND AVAILABILITY OF FINANCIAL ASSETS

The Organization monitors its liquidity so that it is able to meet the operating needs and other contractual commitments while maximizing the investment of its excess operating cash. The following table reflects the Organization's financial assets as of December 31, 2024 and 2023, reduced by amounts that are not available to meet general expenditures within one year of the Statement of Financial Position date.

| | 2024 | 2023 |
|---|-------------|-------------|
| Financial Assets: | | |
| Unrestricted Cash And Cash Equivalents | \$ 466,059 | \$ 491,878 |
| Board Designated Deposits | 70,273 | 44,046 |
| Certificates of Deposits | 360,000 | 360,000 |
| Deposits Held in Trust | 35,906 | 34,313 |
| Grants Receivable | 241,579 | 192,310 |
| Accounts Receivable | 9,293 | 100,342 |
| Accrued Interest Income Receivable | 1,899 | 2,071 |
| Investments | 255,016 | 228,907 |
| Total Financial Assets as of December 31 | 1,440,025 | 1,453,867 |
| Less those Unavailable for General Expenditures Within One | | |
| Year: | | |
| Board Designated Deposits | (70,273) | (44,046) |
| Certificates of Deposit with Maturities in Excess of One Year | (115,000) | (145,000) |
| Deposits Held In Trust | (35,906) | (34,313) |
| Total Financial Assets Unavailable for General Expenditures | | |
| Within One Year | (221,179) | (223,359) |
| Financial Assets Available to Meet Cash Needs for General | | |
| Expenditures Within One Year | \$1,218,846 | \$1,230,508 |

In addition to financial assets available to meet general expenditures over the year, the Organization operates with a balanced budget and anticipates covering its general expenditures through ongoing grant and program income.





INDEPENDENT AUDITOR'S REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS

TO THE BOARD OF DIRECTORS LEWIS COUNTY OPPORTUNITIES, INC.

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of Lewis County Opportunities, Inc. (a nonprofit organization), which comprise the statement of financial position as of December 31, 2024, and the related statement of activities, functional expenses and cash flows for the year then ended, and the related notes to the financial statements, and have issued our report thereon dated May 13, 2025.

Report on Internal Control Over Financial Reporting

In planning and performing our audit of the financial statements, we considered Lewis County Opportunities, Inc.'s internal control over financial reporting (internal control) as a basis for designing audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of Lewis County Opportunities, Inc.'s internal control. Accordingly, we do not express an opinion on the effectiveness of Lewis County Opportunities, Inc.'s internal control.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct misstatements on a timely basis. A material weakness is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected, on a timely basis. A significant deficiency is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses or significant deficiencies may exist that were not identified.

Report on Compliance and Other Matters

As part of obtaining reasonable assurance about whether Lewis County Opportunities, Inc.'s financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the financial statements. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

Purpose of this Report

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the organization's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the organization's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

Bowers & Company

Watertown, New York May 13, 2025



INDEPENDENT AUDITOR'S REPORT ON COMPLIANCE FOR EACH MAJOR PROGRAM AND ON INTERNAL CONTROL OVER COMPLIANCE REQUIRED BY THE UNIFORM GUIDANCE

TO THE BOARD OF DIRECTORS LEWIS COUNTY OPPORTUNITIES, INC.

Report on Compliance for Each Major Federal Program

Opinion on Each Major Federal Program

We have audited Lewis County Opportunities, Inc.'s compliance with the types of compliance requirements identified as subject to audit in the OMB Compliance Supplement that could have a direct and material effect on each of Lewis County Opportunities, Inc.'s major federal programs for the year ended December 31, 2024. Lewis County Opportunities, Inc.'s major federal programs are identified in the summary of auditor's results section of the accompanying schedule of findings and questioned costs.

In our opinion, Lewis County Opportunities, Inc. complied, in all material respects, with the types of compliance requirements referred to above that could have a direct and material effect on each of its major federal programs for the year ended December 31, 2024.

Basis for Opinion on Each Major Federal Program

We conducted our audit of compliance in accordance with auditing standards generally accepted in the United States of America; the standards applicable to financial audits contained *Government Auditing Standards*, issued by the comptroller General of the United States; and the audit requirements of Title 2 U.S. *Code of Federal Regulations* Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards* (Uniform Guidance). Our responsibilities under those standards and the Uniform Guidance are further described in the Auditor's Responsibilities for the Audit of Compliance section of our report.

We are required to be independent of Lewis County Opportunities, Inc. and to meet our other ethical responsibilities, in accordance with relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion on compliance for each major federal program. Our audit does not provide a legal determination of Lewis County Opportunities, Inc.'s compliance with the compliance requirements referred to above.

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Responsibilities of Management for Compliance

Management is responsible for compliance with the requirements referred to above and for the design, implementation, and maintenance of effective internal control over compliance with the requirements of laws, statutes, regulations, rules, and provisions of contracts or grant agreements applicable to Lewis County Opportunities, Inc.'s federal programs.

Auditor's Responsibilities for the Audit of Compliance

Our objectives are to obtain reasonable assurance about whether material noncompliance with the compliance requirements referred to above occurred, whether due to fraud or error, and express an opinion on Lewis County Opportunities, Inc.'s compliance based on our audit. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards, Government Auditing Standards, and the Uniform Guidance will always detect material noncompliance when it exists. The risk of not detecting material noncompliance resulting from fraud is higher than for that resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Noncompliance with the compliance requirements referred to above is considered material if there is a substantial likelihood that, individually or in the aggregate, it would influence the judgment made by a reasonable user of the report on compliance about Lewis County Opportunities, Inc.'s compliance with the requirements of each major federal program as a whole.

In performing an audit in accordance with generally accepted auditing standards, *Government Auditing Standards*, and the Uniform Guidance, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material noncompliance, whether due to fraud or error, and
 design and perform audit procedures responsive to those risks. Such procedures include
 examining, on a test basis, evidence regarding Lewis County Opportunities, Inc.'s
 compliance with the compliance requirements referred to above and performing such other
 procedures as we considered necessary in the circumstances.
- Obtain an understanding of Lewis County Opportunities, Inc.'s internal control over compliance relevant to the audit in order to design audit procedures that are appropriate in the circumstances and to test and report on internal control over compliance in accordance with the Uniform Guidance, but not for the purpose of expressing an opinion on the effectiveness of Lewis County Opportunities, Inc.'s internal control over compliance. Accordingly, no such opinion is expressed.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and any significant deficiencies and material weaknesses in internal control over compliance that we identified during the audit.

Report on Internal Control over Compliance

A deficiency in internal control over compliance exists when the design or operation of a control over compliance does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, noncompliance with a type of compliance requirement of a federal program on a timely basis. A material weakness in internal control over compliance is a deficiency, or combination of deficiencies, in internal control over compliance, such that there is a reasonable possibility that material noncompliance with a type of compliance requirement of a federal program will not be prevented, or detected and corrected, on a timely basis. A significant deficiency in internal control over compliance is a deficiency, or a combination of deficiencies, in internal control over compliance with a type of compliance requirement of a federal program that is less severe than a material weakness in internal control over compliance, yet important enough to merit attention by those charged with governance.

Our consideration of internal control over compliance was for the limited purpose described in the Auditor's Responsibilities for the Audit of Compliance section above and was not designed to identify all deficiencies in internal control over compliance that might be material weaknesses or significant deficiencies in internal control over compliance. Given these limitations, during our audit we did not identify any deficiencies in internal control over compliance that we consider to be material weaknesses, as defined above. However, material weaknesses or significant deficiencies in internal control over compliance may exist that were not identified.

Our audit was not designed for the purpose of expressing an opinion on the effectiveness of internal control over compliance. Accordingly, no such opinion is expressed.

The purpose of this report on internal control over compliance is solely to describe the scope of our testing of internal control over compliance and the results of that testing based on the requirements of the Uniform Guidance. Accordingly, this report is not suitable for any other purpose.

Bowers & Company

Watertown, New York May 13, 2025

SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS

Year Ended December 31, 2024

| Federal Grantor/Pass-through Grant/Program or Cluster Title | Assistance Listing Number | Pass-Through Entity Identifying Number | Total Federal Expenditures |
|--|---------------------------------|--|----------------------------------|
| U.S. Department of Health and Human Services | | | |
| 477 Cluster: | | | |
| Passed Through NYS Department of State: Community Services Block Grant | 93,569 | C1001468 | \$ 188,693 |
| Community Services Block Grant | 93.569 | C1001408 C1002748 | 70,738 |
| Community Services Block Grant | 93.569 | T1002799 | 15,000 |
| Passed Through County of Lewis: | | | |
| Temporary Assistance for Needy Families Total 477 Cluster | 93.558 | N/A | 108,034 382,465 |
| Passed Through NYS Division of Housing & Community Renewal: | | | |
| Low-Income Home Energy Assistance | 93.568 | C095350-23 | 171,840 |
| Passed Through NYS Office of Children & Family Services: | | | |
| COVID-19: Family Violence Prevention & Services - ARPA | 93.671 | N/A | 14,329 |
| Family Violence Prevention & Services | 93.671 | C028825 | 104,512 |
| Passed Through NYS Office of Children & Family Services: COVID-19: Family Violence Prevention & Services - ARPA | 93.497 | N/A | 30,906 |
| Passed Through County of Lewis: | | | |
| Social Services Block Grant | 93.667 | N/A | 24,000 |
| Total U.S. Department of Health and Human Services | | | 728,052 |
| U.S. Department of Energy Passed Through NYS Division of Housing & Community Renewal: | 04.049 | G00.70.70 | 46.00 |
| Weatherization Assistance for Low-Income Persons | 81.042 | C095350-23 | 46,225 |
| Weatherization Assistance for Low-Income Persons Weatherization Assistance for Low-Income Persons | 81.042 81.042 | C095350-24 C096350-23 | 166,936 240,063 |
| Total U.S. Department of Energy | 01.012 | C070330 23 | 453,224 |
| | | | 133,221 |
| U.S. Department of Homeland Security COVID-19: Emergency Food & Shelter National Board | | | |
| Program - ARPA-R | 97.024 | N/A | 51 |
| Emergency Food & Shelter National Board Program | 97.024 | N/A | 10,265 |
| Total U.S. Department of Homeland Security | | | 10,316 |
| U.S. Department of Justice | | | |
| Passed Through NYS Office of Victim Services: | | | |
| Crime Victim Services | 16.575 | C11294GG | 79,615 |
| Passed Through NYS Division of Criminal Justice: | | | |
| Violence Against Women Formula Grants | 16.588 | C00248GG | 50,000 |
| Total U.S. Department of Justice | | | 129,615 |
| Subtotal to Next Page | | | \$ 1,321,207 |

SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS - CONTINUED

Year Ended December 31, 2024

| Federal Grantor/Pass-through Grant/Program or Cluster Title | Assistance Listing Number | Pass-Through Entity Identifying Number | Total Federal Expenditures |
|--|---------------------------------|--|----------------------------------|
| Subtotal from Previous Page | | | \$ 1,321,207 |
| U.S. Department of Transportation Passed Through NYS Governors Traffic Safety Committee: National Priority Safety Programs Total U.S. Department of Transportation | 20.616 | I-00007-025 | 1,591 1,591 |
| Total Federal Awards | | | \$ 1,322,798 |

NOTES TO SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS

December 31, 2024

NOTE A - BASIS OF PRESENTATION

The accompanying schedule of expenditures of federal awards (the Schedule) includes the federal award activity of Lewis County Opportunities, Inc. under programs of the federal government for the year ended December 31, 2024. The information in this Schedule is presented in accordance with the requirements of Title 2 U.S. Code of Federal Regulations Part 200, Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards (Uniform Guidance). Because the schedule presents only a selected portion of the operations of Lewis County Opportunities, Inc. it is not intended to and does not present the financial position, changes in net assets, or cash flows of Lewis County Opportunities, Inc.

NOTE B – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Expenditures reported on the Schedule are reported on the accrual basis of accounting. Such expenditures are recognized following the cost principles contained in the Uniform Guidance, wherein certain types of expenditures are not allowable or are limited as to reimbursement.

NOTE C – INDIRECT COST RATE

Indirect costs may be included in the reported expenditures, to the extent that they are included in the federal financial reports used as the source of the data presented. The Organization has elected not to use the 10 percent de minimis indirect cost rate allowed under the Uniform Guidance.

SCHEDULE OF FINDINGS AND QUESTIONED COSTS

Year Ended December 31, 2024

| | SIIN | MMAR | V OF | AUDITO | DR'S RESUL | TS |
|--|------|------|------|--------|------------|----|
|--|------|------|------|--------|------------|----|

- 1. The auditor's report expresses an unmodified opinion on whether the financial statements of Lewis County Opportunities, Inc. were prepared in accordance with GAAP.
- 2. No significant deficiencies relating to the audit of the financial statements of Lewis County Opportunities, Inc. were disclosed during the audit. No material weaknesses are reported.
- 3. No instances of noncompliance material to the financial statements of Lewis County Opportunities, Inc., which would be required to be reported in accordance with *Government Auditing Standards*, were disclosed during the audit.
- 4. No significant deficiencies relating to the audit of the major federal award programs are reported in the Independent Auditors' Report on Compliance with Requirements for Each Major Program and on Internal Control Over Compliance Required by the Uniform Guidance. No material weaknesses were reported.
- 5. The auditor's report on compliance for the major federal award programs for Lewis County Opportunities, Inc. expresses an unmodified opinion on the major federal programs.
- 6. There were no audit findings required to be reported in accordance with 2 CFR Section 200.516(a) related to the major federal programs for Lewis County Opportunities, Inc.
- 7. The programs tested as major programs include:

Weatherization Assistance for Low-Income Persons

81.042

- 8. The threshold used for distinguishing between Type A and B programs was \$750,000.
- 9. Lewis County Opportunities, Inc. was determined to be a low-risk auditee.

| FINDINGS - FINANCIAL STATEMENT AUDIT |
|--------------------------------------|
|--------------------------------------|

No findings to report.

FINDINGS AND QUESTIONED COSTS - MAJOR FEDERAL AWARD PROGRAMS AUDIT

No findings to report.



May 13, 2025

To the Board of Directors Lewis County Opportunities, Inc.

We have audited the financial statements of Lewis County Opportunities, Inc. for the year ended December 31, 2024, and have issued our report thereon dated May 13, 2025. Professional standards require that we provide you with information about our responsibilities under generally accepted auditing standards, *Government Auditing Standards* and the Uniform Guidance, as well as certain information related to the planned scope and timing of our audit. We have communicated such information in our letter to you dated August 9, 2024. Professional standards also require that we communicate to you the following information related to our audit.

Significant Audit Matters

Qualitative Aspects of Accounting Practices

Management is responsible for the selection and use of appropriate accounting policies. The significant accounting policies used by Lewis County Opportunities, Inc. are described in Note 2 to the financial statements. No new accounting policies were adopted and the application of existing policies was not changed during 2024. We noted no transactions entered into by the Organization during the year for which there is a lack of authoritative guidance or consensus. All significant transactions have been recognized in the financial statements in the proper period.

Accounting estimates are an integral part of the financial statements prepared by management and are based on management's knowledge and experience about past and current events and assumptions about future events. Certain accounting estimates are particularly sensitive because of their significance to the financial statements and because of the possibility that future events affecting them may differ significantly from those expected. The most sensitive estimate affecting the financial statements was:

Management's estimate of the depreciation of fixed assets is based on estimated useful lives. We evaluated the key factors and assumptions used to develop the estimated useful lives in determining that it is reasonable in relation to the financial statements taken as a whole.

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To the Board of Directors Lewis County Opportunities, Inc. May 13, 2025 Page 2

Management's estimate of the functional expense allocation is based on time and effort. We evaluated the methods, assumptions, and data used to develop the expense allocations in determining that it is reasonable in relation to the financial statements taken as a whole.

The financial statement disclosures are neutral, consistent, and clear.

Difficulties Encountered in Performing the Audit

We encountered no significant difficulties in dealing with management in performing and completing our audit.

Corrected and Uncorrected Misstatements

Professional standards require us to accumulate all misstatements identified during the audit, other than those that are clearly trivial, and communicate them to the appropriate level of management. Management has corrected all such misstatements. In addition, none of the misstatements detected as a result of audit procedures and corrected by management were material, either individually or in the aggregate, to the financial statements taken as a whole.

Disagreements with Management

For purposes of this letter, a disagreement with management is a financial accounting, reporting, or auditing matter, whether or not resolved to our satisfaction, that could be significant to the financial statements or the auditor's report. We are pleased to report that no such disagreements arose during the course of our audit.

Management Representations

We have requested certain representations from management that are included in the management representation letter dated May 13, 2025.

Management Consultations with Other Independent Accountants

In some cases, management may decide to consult with other accountants about auditing and accounting matters, similar to obtaining a "second opinion" on certain situations. If a consultation involves application of an accounting principle to the Organization's financial statements or a determination of the type of auditor's opinion that may be expressed on those statements, our professional standards require the consulting accountant to check with us to determine that the consultant has all the relevant facts. To our knowledge, there were no such consultations with other accountants.

To the Board of Directors Lewis County Opportunities, Inc. May 13, 2025 Page 3

Other Audit Findings or Issues

We generally discuss a variety of matters, including the application of accounting principles and auditing standards, with management each year prior to retention as the Organization's auditors. However, these discussions occurred in the normal course of our professional relationship and our responses were not a condition to our retention.

Other Matters

With respect to the supplementary information accompanying the financial statements, we made certain inquiries of management and evaluated the form, content, and methods of preparing the information to determine that the information complies with U.S. generally accepted accounting principles, the method of preparing it has not changed from the prior period, and the information is appropriate and complete in relation to our audit of the financial statements. We compared and reconciled the supplementary information to the underlying accounting records used to prepare the financial statements or to the financial statements themselves.

This information is intended solely for the use of the Board of Directors and management of Lewis County Opportunities, Inc. and is not intended to be, and should not be, used by anyone other than these specified parties.

Very truly yours,

Bowers & Company